



Measuring the Success of Acquisition Reform by Major DoD Components

Andrew Hunter, *Director, Defense-Industrial Initiatives Group and Senior Fellow,
International Security Program*

Rhys McCormick, *Research Assistant, Defense-Industrial Initiatives Group*

May 13, 2015

CSIS | CENTER FOR STRATEGIC &
INTERNATIONAL STUDIES

DEFENSE-INDUSTRIAL
INITIATIVES GROUP

Methodology

- The Federal Procurement Data System (FPDS) was the primary source for this report.
- Federal regulations only require that all unclassified prime contracts worth \$2,500 and above be reported to FPDS.
- Overseas Contingency Operations funding and other supplementals are not separately classified in FPDS.
- The study team analyzed contracts using contract signed dates to divide the contracts into reform periods for analysis.
- The reform periods were determined by the date the final implementing guidelines were issued.
- All dollar figures are in constant 2014 dollars.

Study Questions

- Have the DoD components increased their rate of effective competition since the introduction of BBP in 2010?
- How successful have the components been at promoting contracting opportunities for small businesses?
- Have the DoD components implemented the guidance in BBP 2.0 regarding the proper mix of fixed price and cost plus contracts?

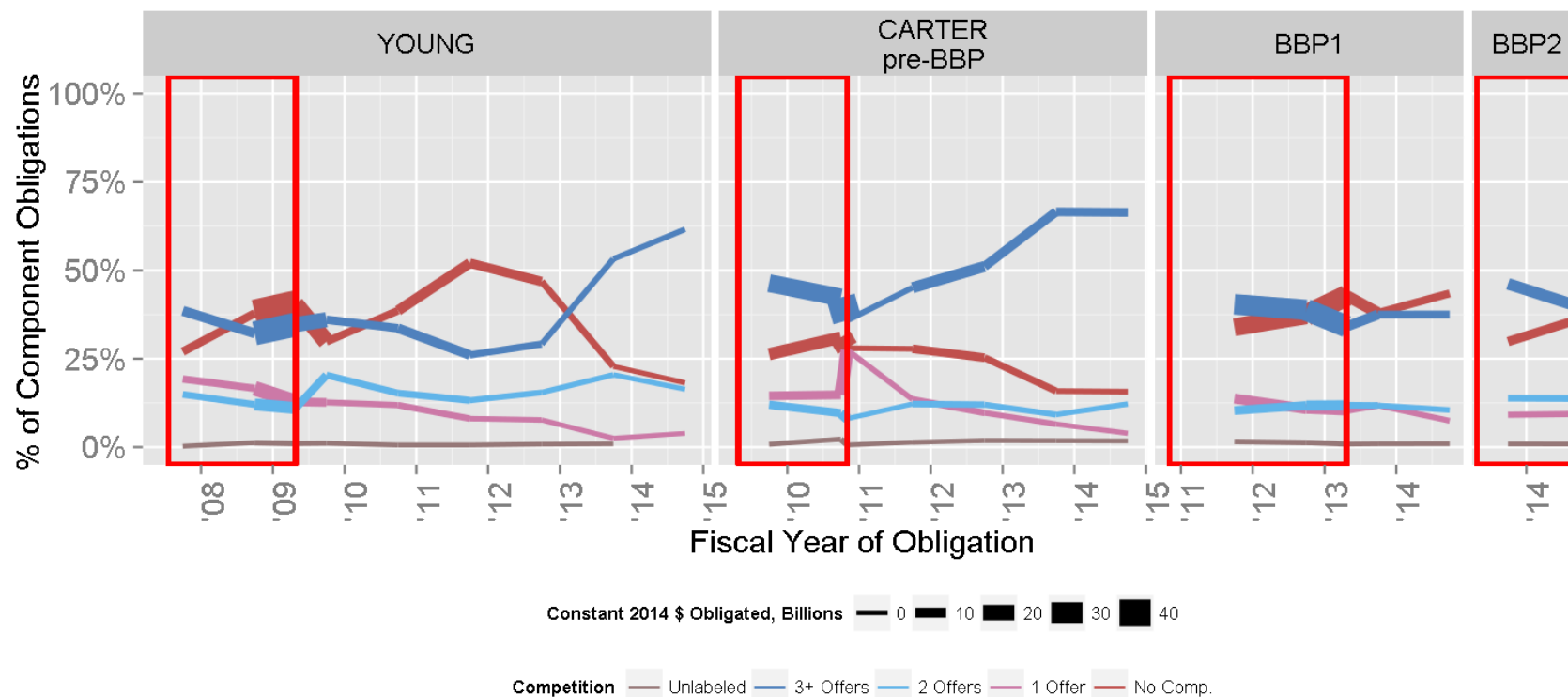
Competition

Have the DoD components increased their rate of effective competition since the introduction of BBP in 2010?

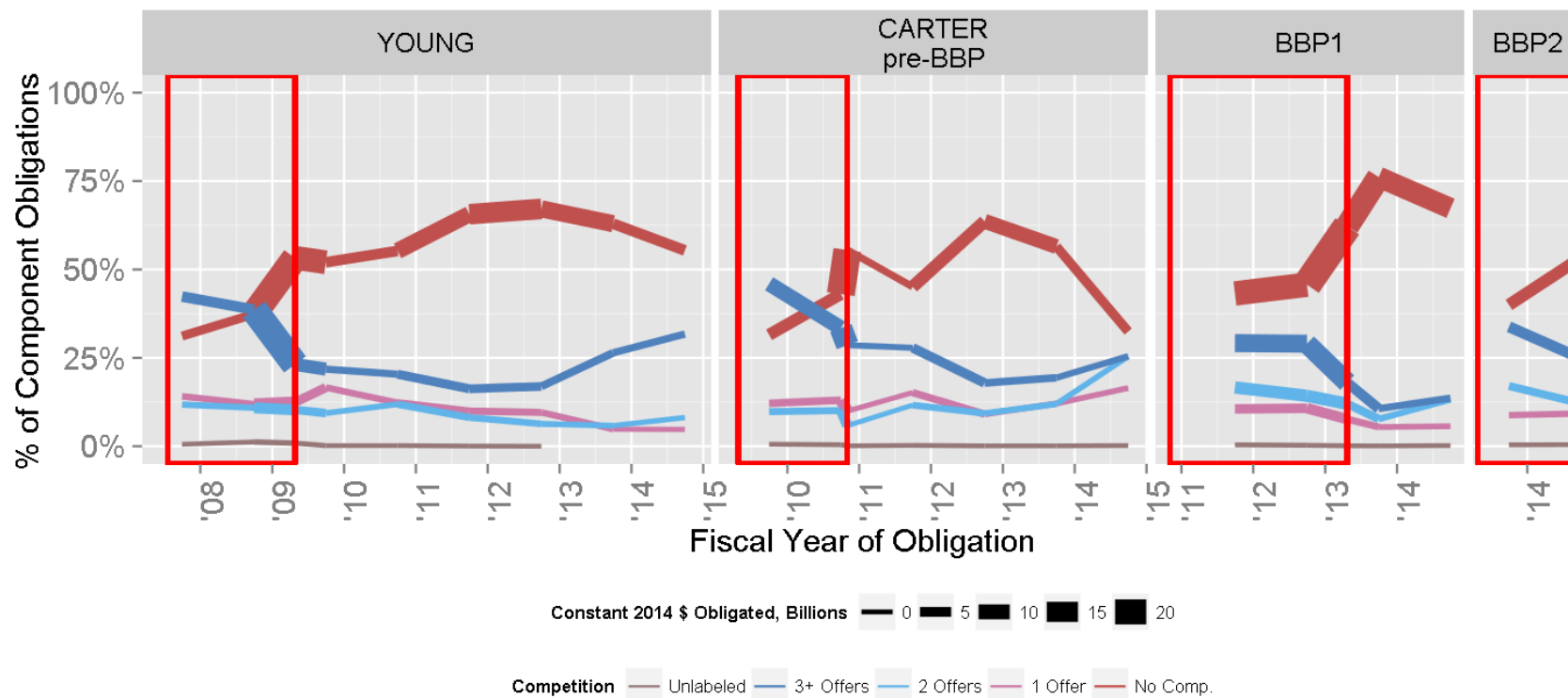
Reform Periods

- ❖ Pre-Better Buying Power 1.0: April 27, 2009 – November 2, 2010
- ❖ Better Buying Power 1.0: November 3, 2010 – April 23, 2013
- ❖ Better Buying Power 2.0: April 24, 2013- September 21, 2014

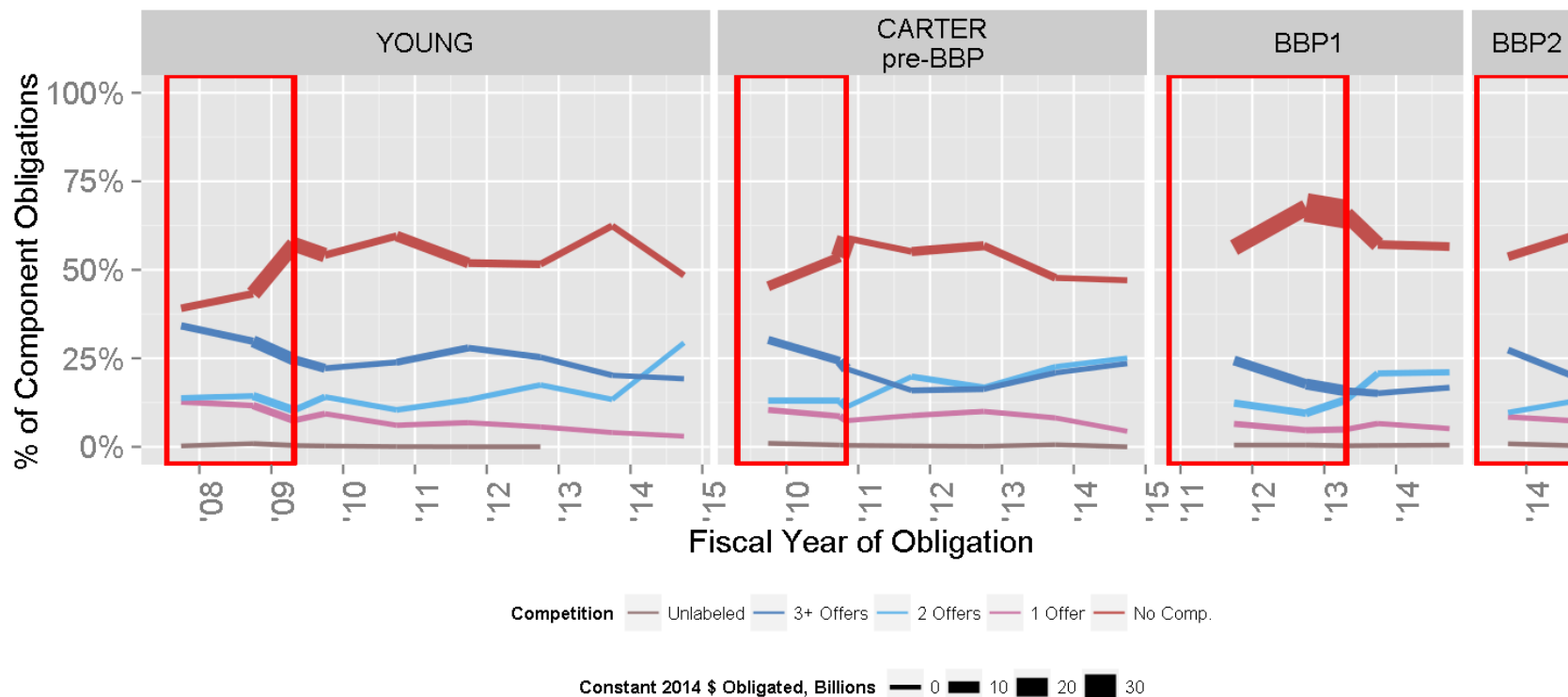
Army Competition by Starting Regime



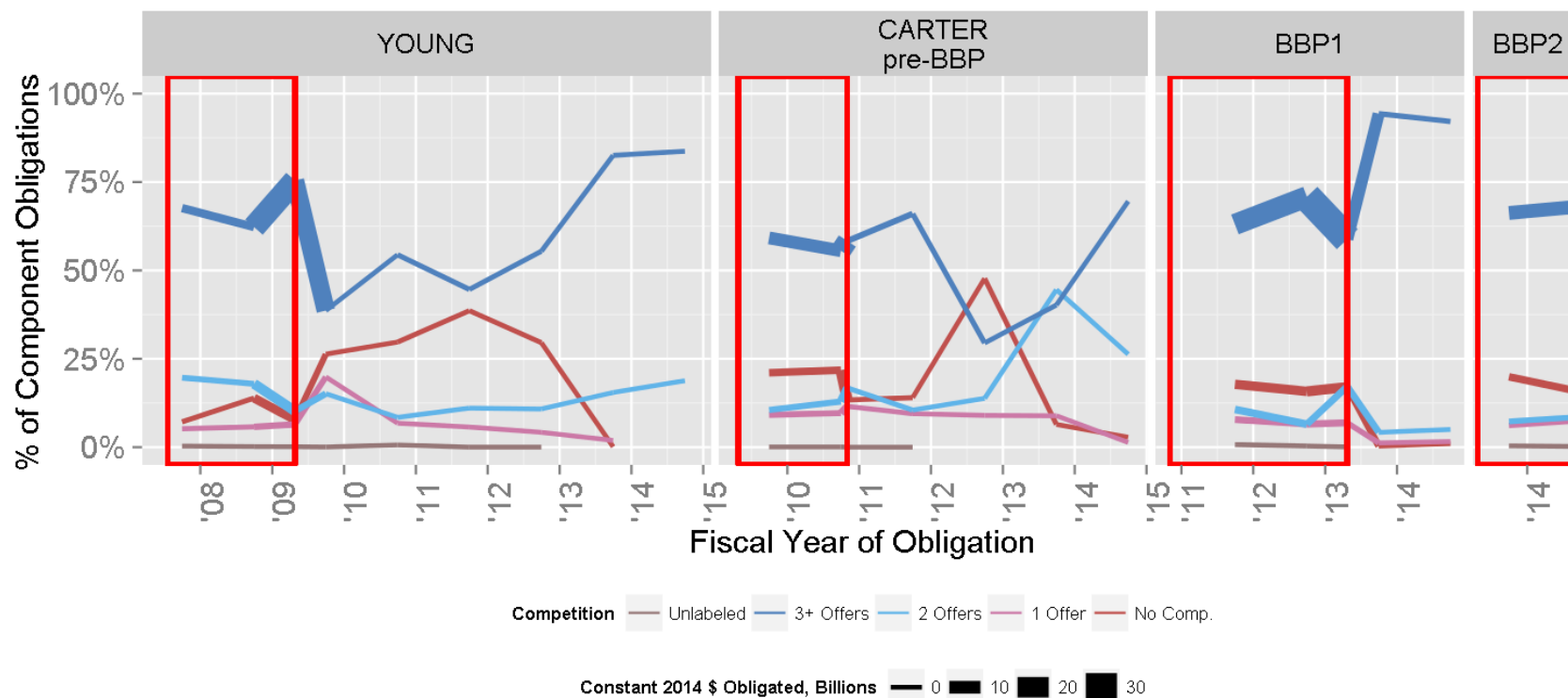
Navy Competition by Starting Regime



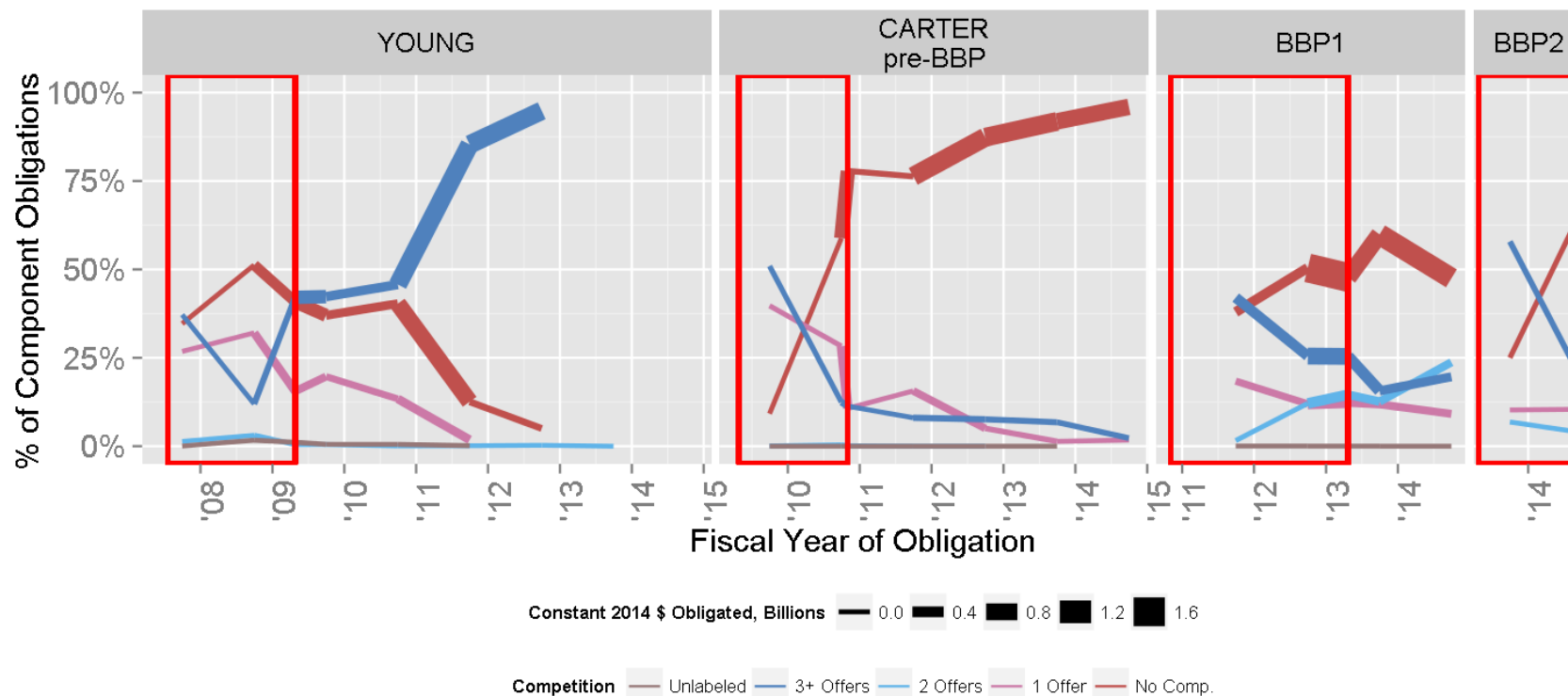
Air Force Competition by Starting Regime



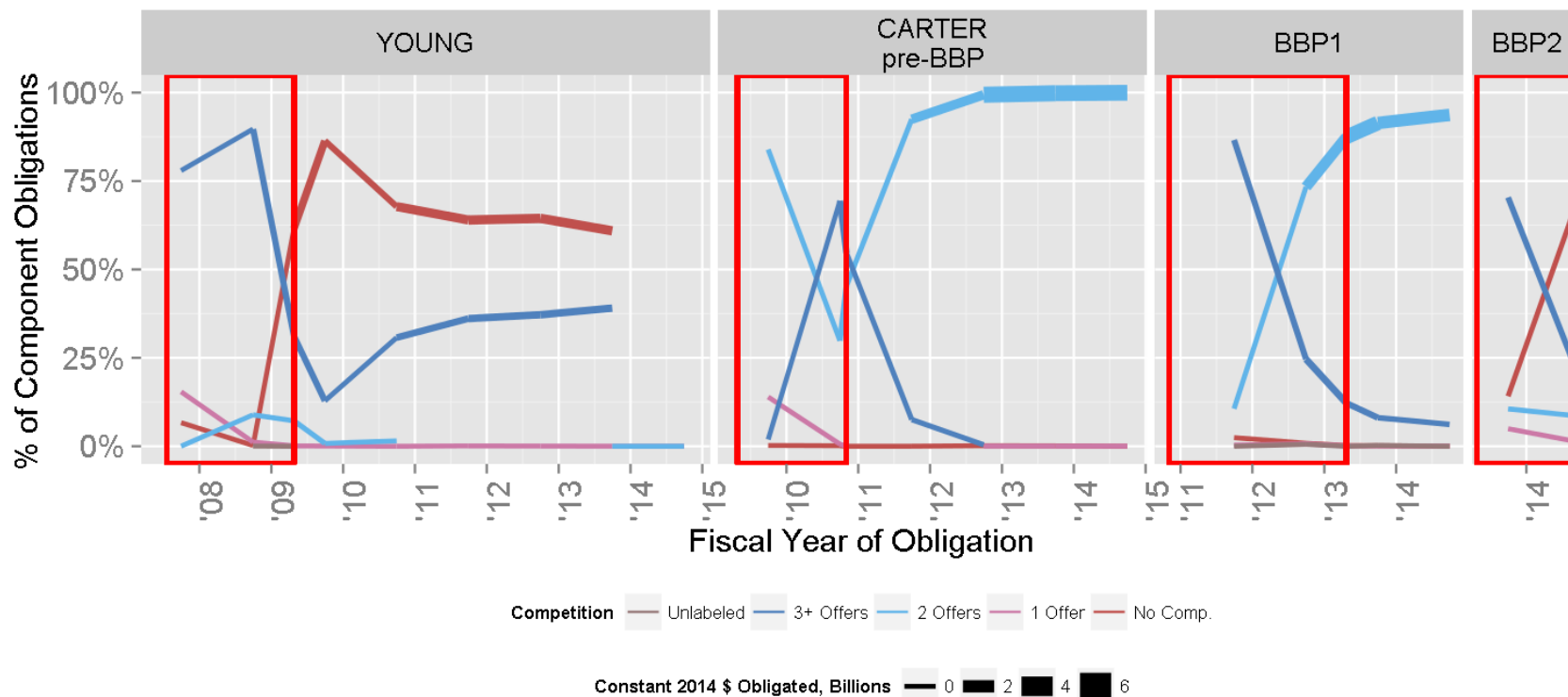
DLA Competition by Starting Regime



MDA Competition by Starting Regime



Military Health Competition by Starting Regime



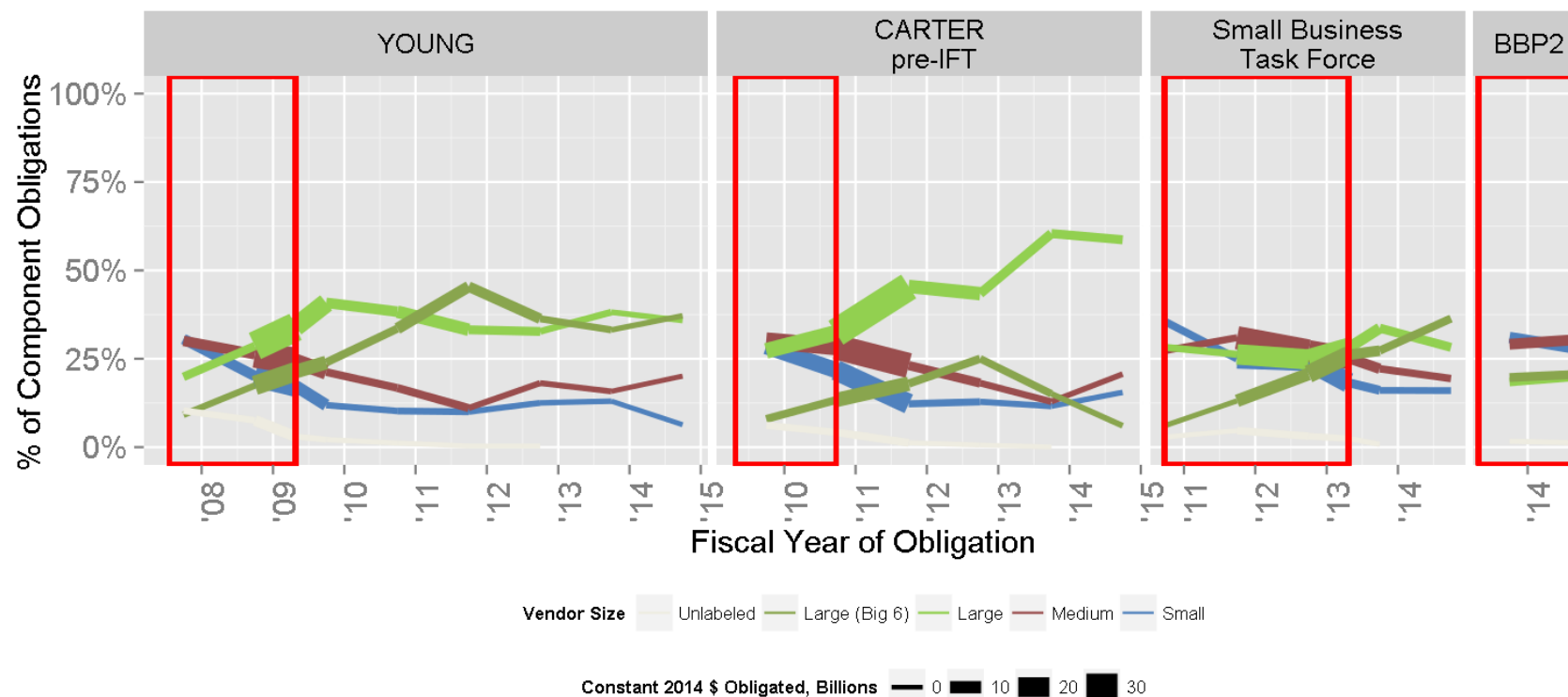
Vendor Size

How successful have the components been at promoting contracting opportunities for small businesses?

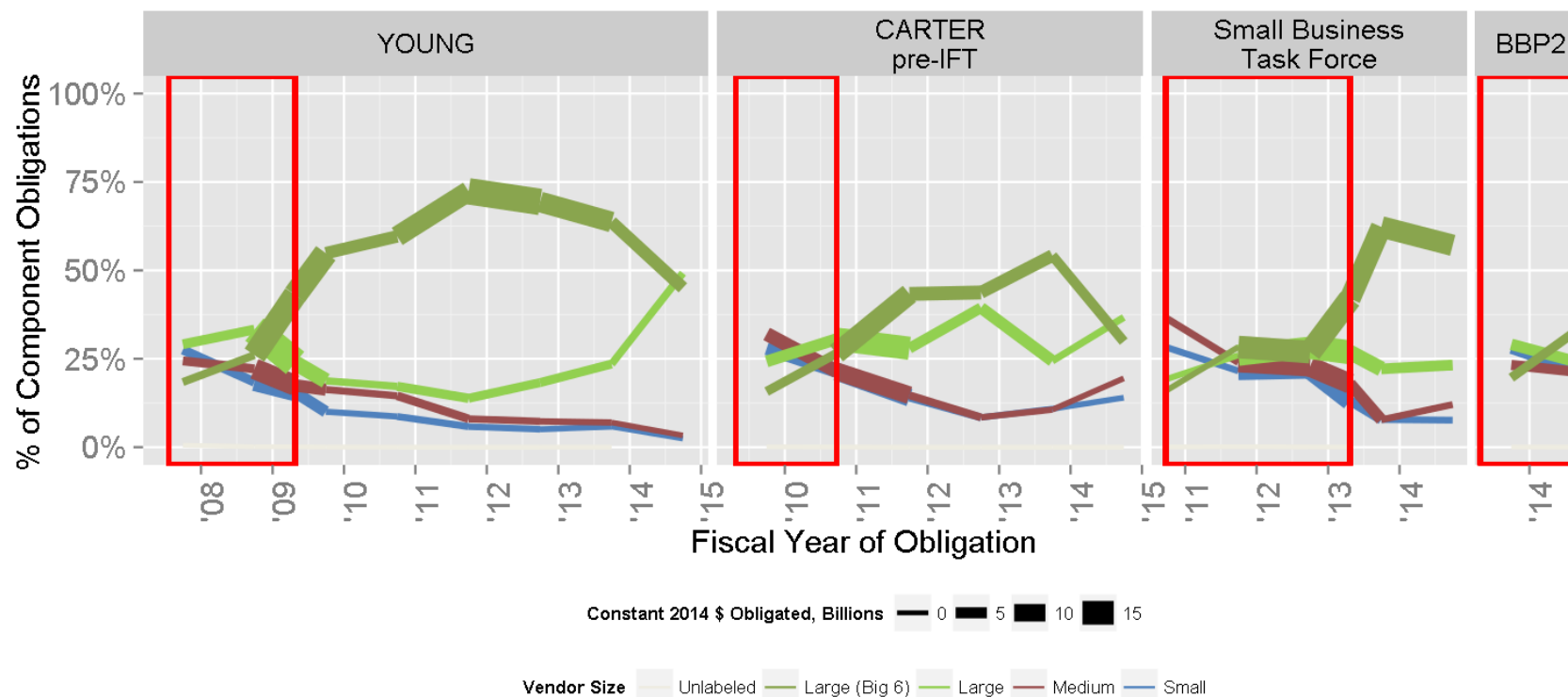
Reform Periods

- ❖ Pre-Small Business Task Force: April 27, 2009 – September 22, 2010
- ❖ Small Business Task Force: September 23, 2010 – April 23, 2013
- ❖ Better Buying Power 2.0: April 24, 2013- September 21, 2014

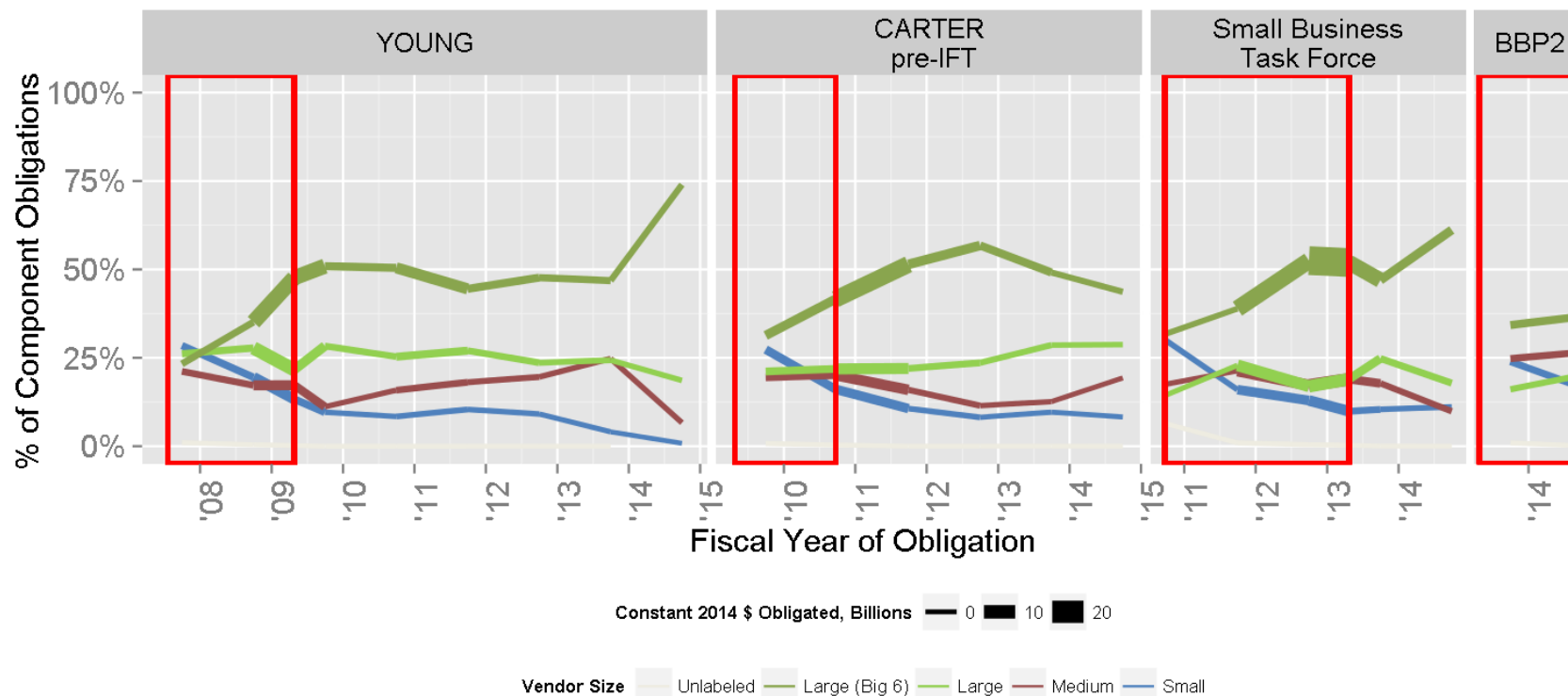
Army Vendor Size by Starting Regime



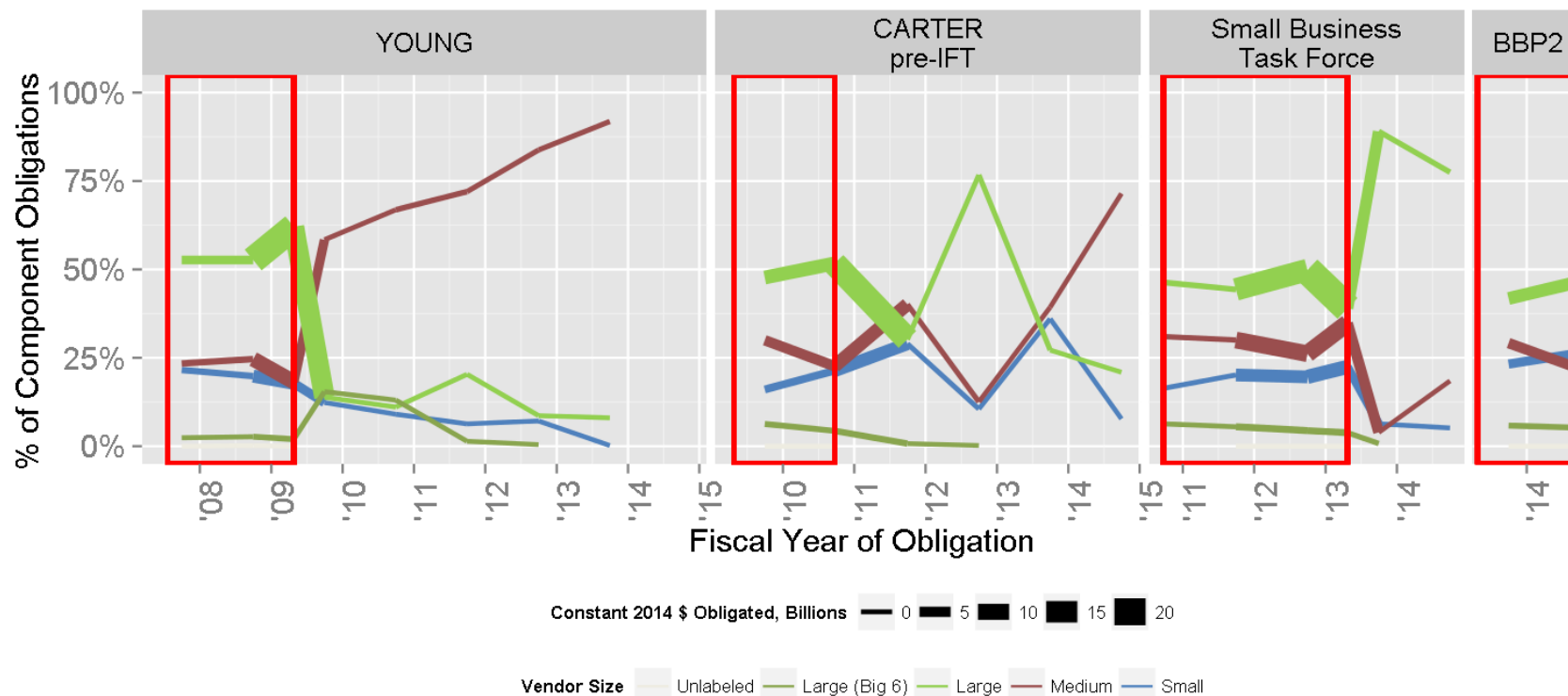
Navy Vendor Size by Starting Regime



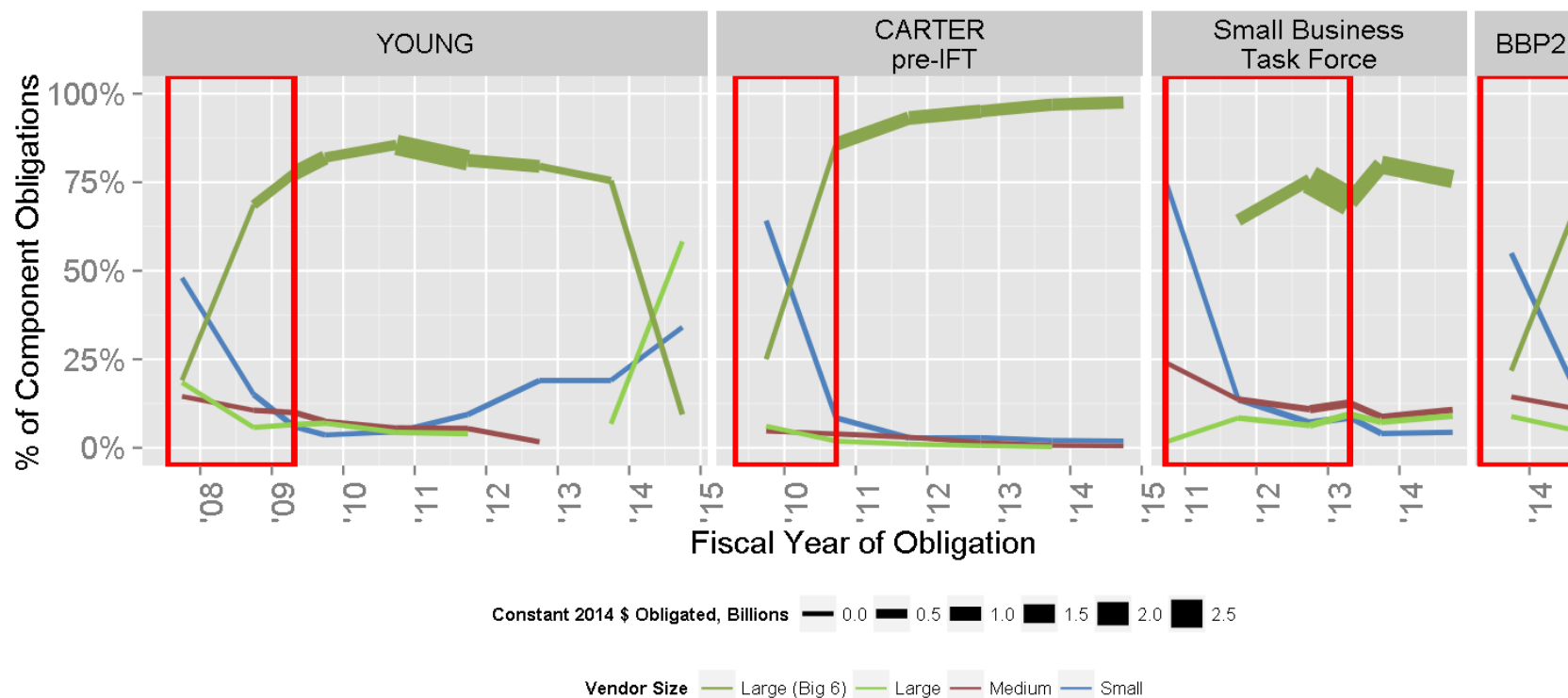
Air Force Vendor Size by Starting Regime



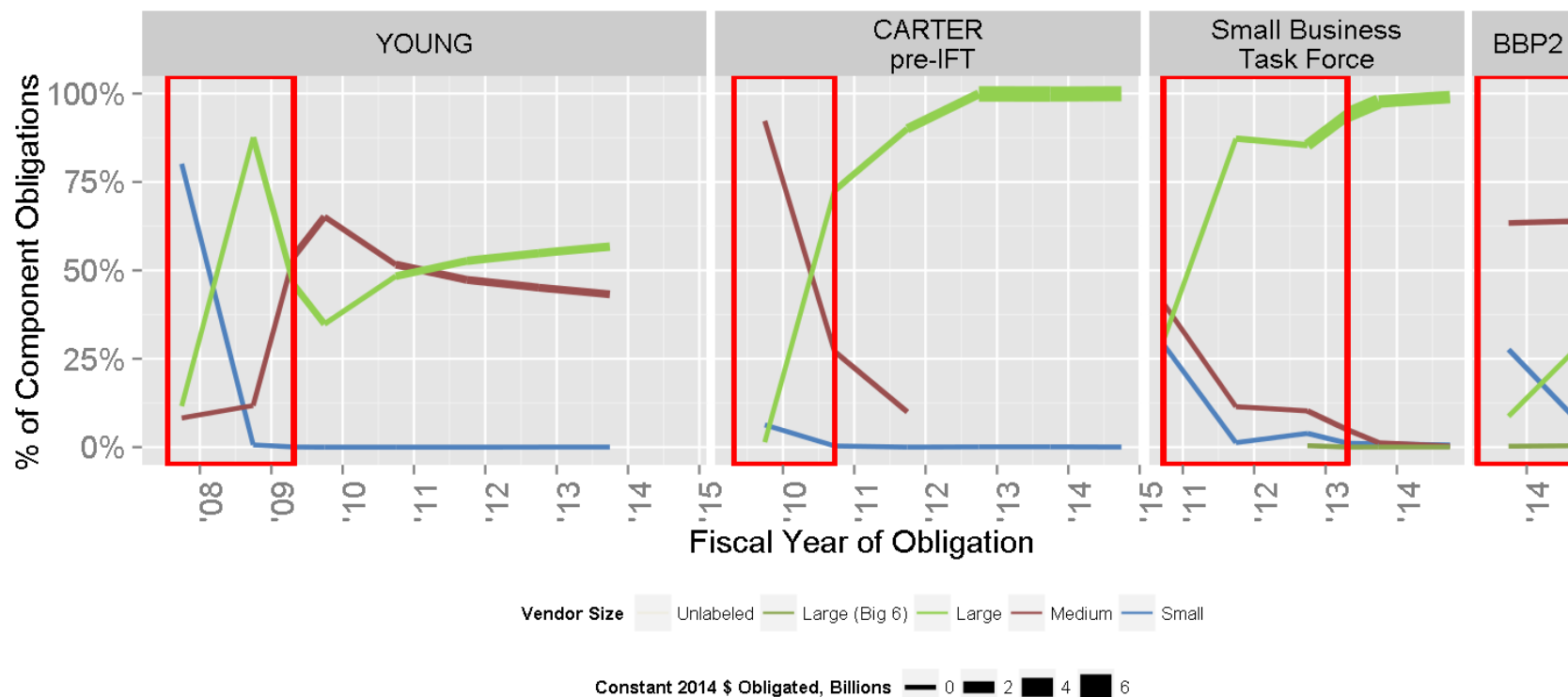
DLA Vendor Size by Starting Regime



MDA Vendor Size by Starting Regime



Military Health Vendor Size by Starting Regime



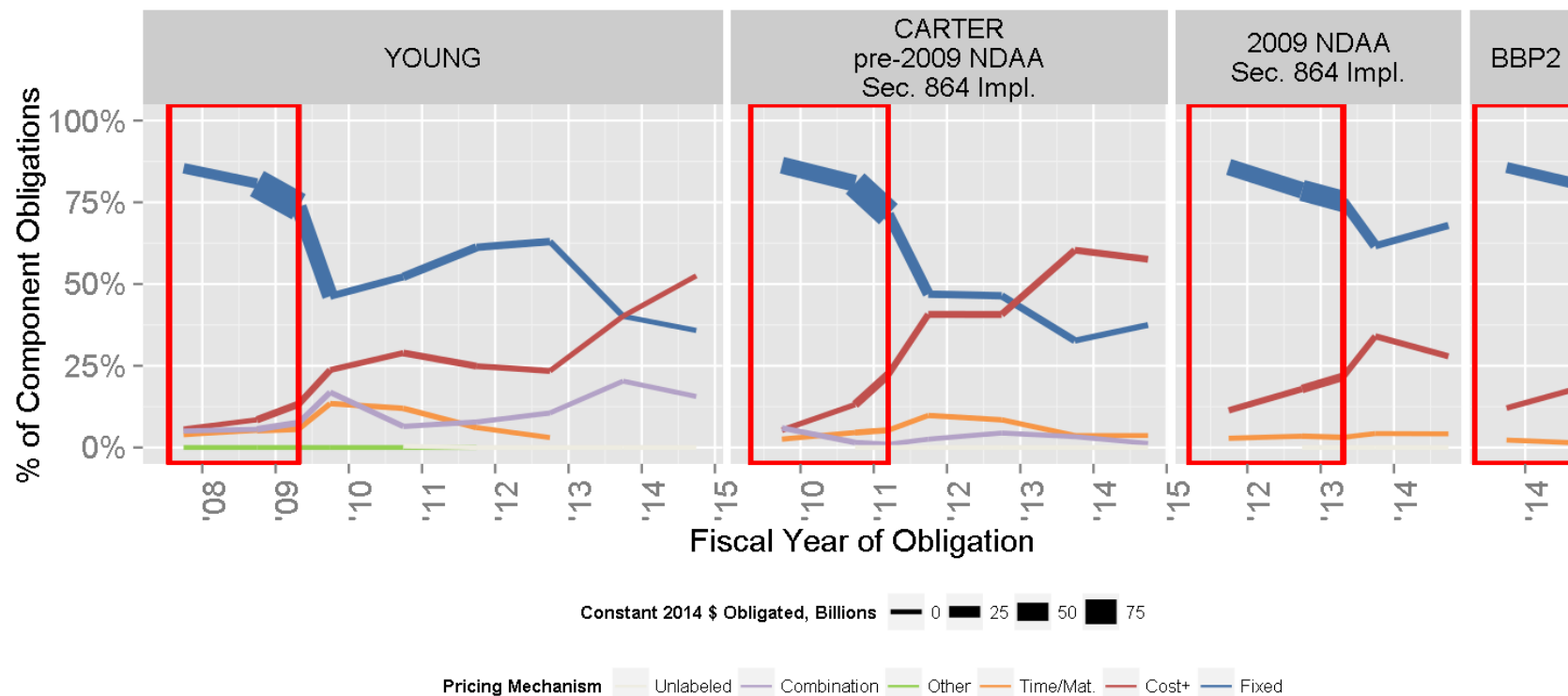
Pricing Mechanism

Have the DoD components implemented the guidance in BBP 2.0 regarding the proper mix of fixed price and cost plus contracts?

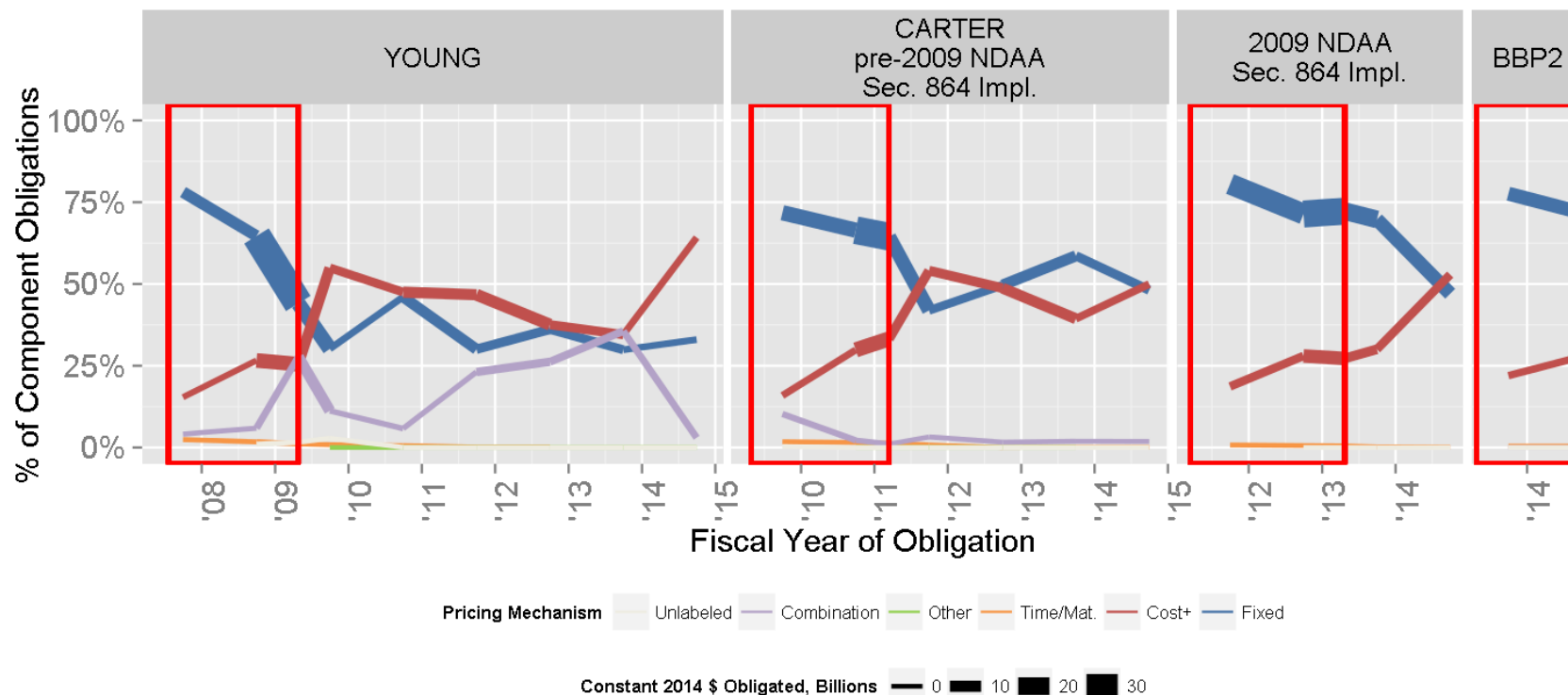
Reform Periods

- ❖ Carter Pre-NDAA: April 27, 2009 – March 15, 2011
- ❖ 2009 NDAA Section 864: March 16, 2011 – April 23, 2013
- ❖ Better Buying Power 2.0: April 24, 2013- September 21, 2014

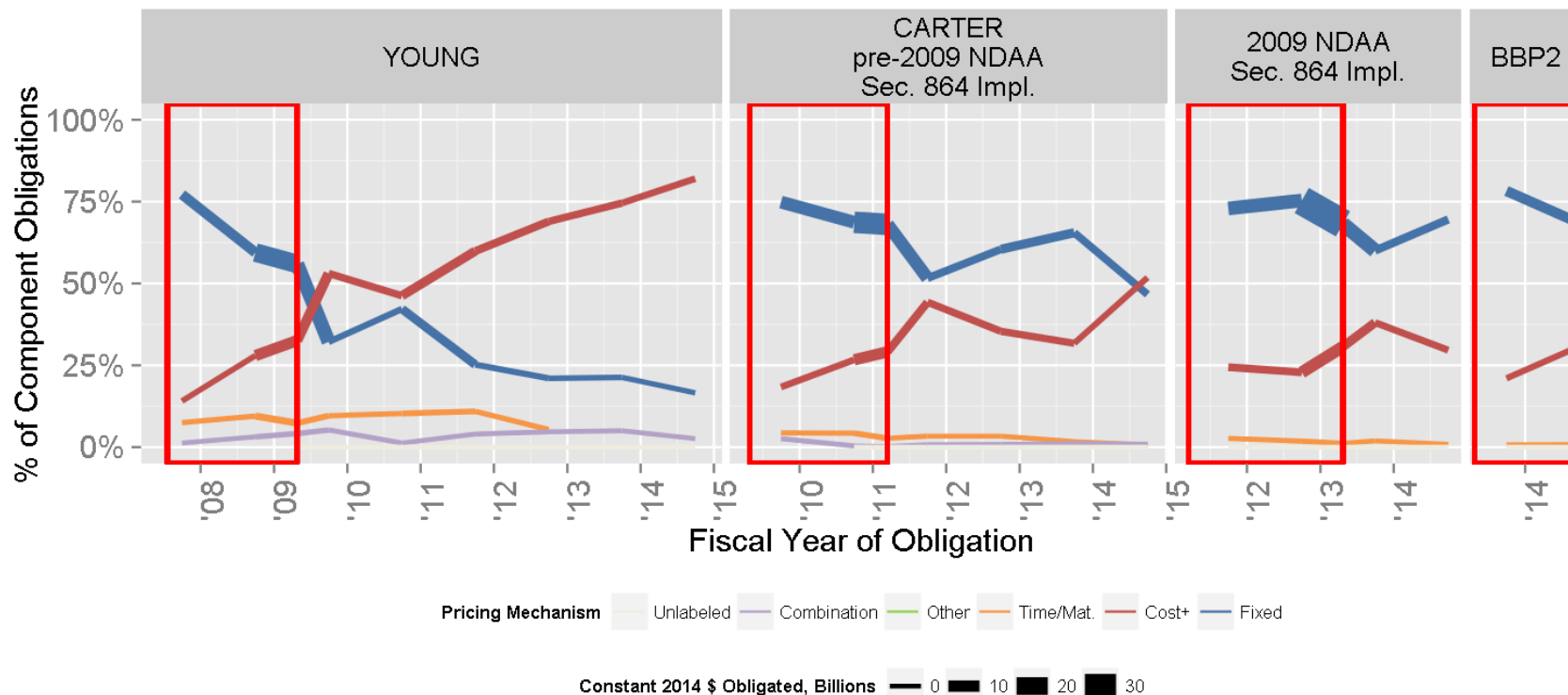
Army Pricing Mechanism by Starting Regime



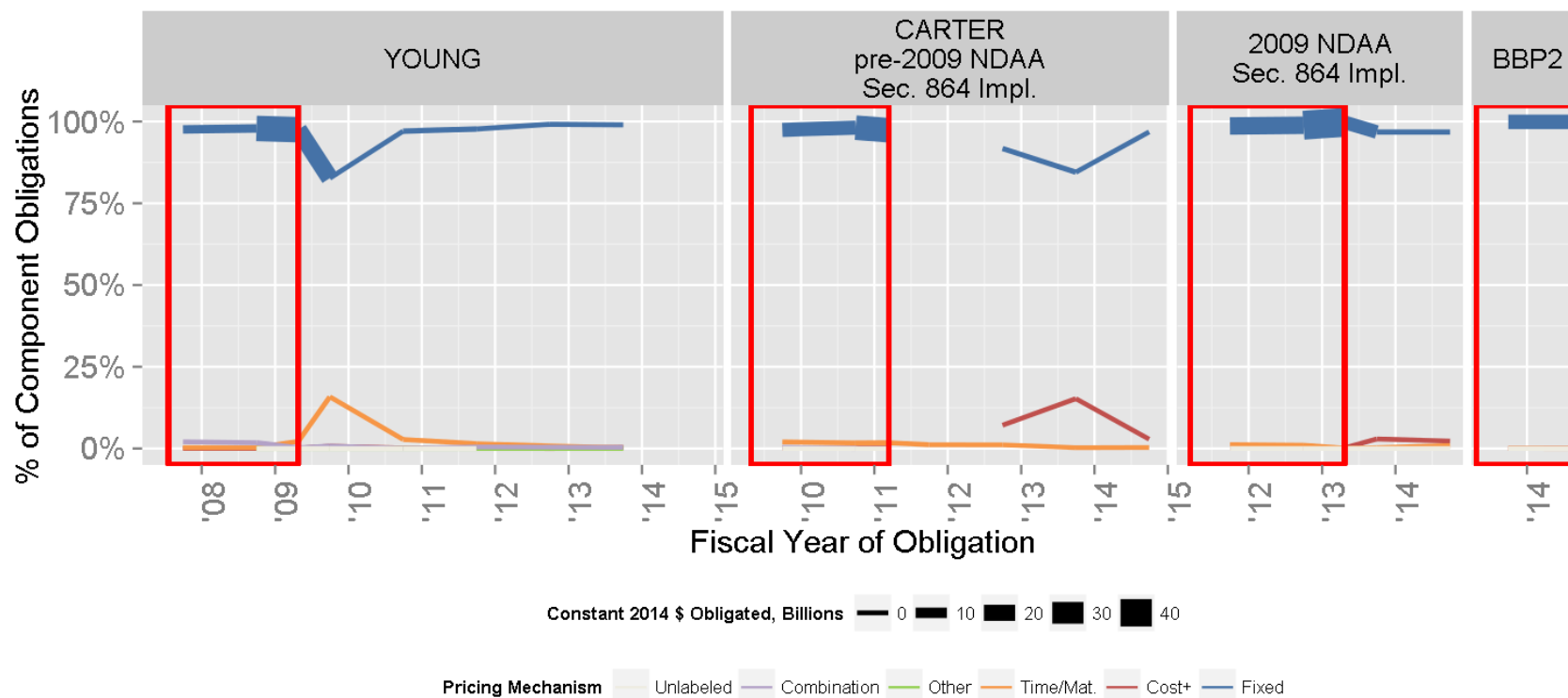
Navy Pricing Mechanism by Starting Regime



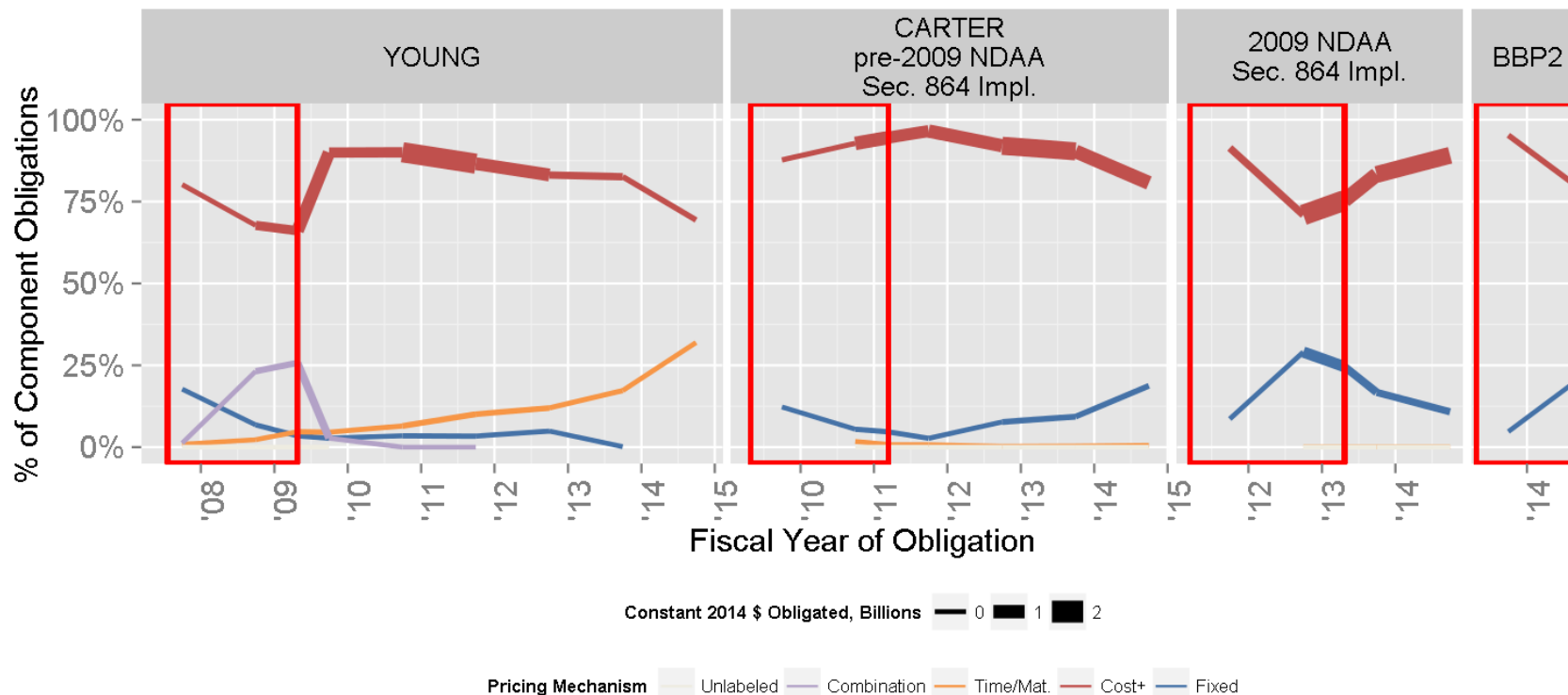
Air Force Pricing Mechanism by Starting Regime



DLA Pricing Mechanism by Starting Regime



MDA Pricing Mechanism by Starting Regime



Military Health Pricing Mechanism by Starting Regime

